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Docket No.: 21854-00032-US1  
(PATENT)

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

In re Patent Application of:  
Michael White

Application No.: CIP of 10/398,460

Confirmation No.: N/A

Filed: Concurrently Herewith

Art Unit: N/A

For: LOGISTICS CHAIN MANAGEMENT  
SYSTEM

Examiner: Not Yet Assigned

**CLAIM FOR PRIORITY AND SUBMISSION OF DOCUMENTS**

MS Patent Application  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

Dear Sir:

Applicant hereby claims priority under 35 U.S.C. 119 based on the following prior foreign applications filed in the following foreign countries on the dates indicated:

<u>Country</u>	<u>Application No.</u>	<u>Date</u>
Australia	2003262306	November 14, 2003

Application No.: Not Yet Assigned

Docket No.: 21854-00032-US1

In support of this claim, a certified copy of said original foreign application is filed herewith.

Dated:

3/12/04

Respectfully submitted,

By

Morris Liss

Registration No.: 24,510

CONNOLLY BOVE LODGE & HUTZ LLP

1990 M Street, N.W., Suite 800

Washington, DC 20036-3425

(202) 331-7111

(202) 293-6229 (Fax)

Attorney for Applicant



**Patent Office  
Canberra**

I, JULIE BILLINGSLEY, TEAM LEADER EXAMINATION SUPPORT AND SALES hereby certify that annexed is a true copy of the Complete specification in connection with Application No. 2003262306 for a patent by EXAGO PTY LIMITED as filed on 14 November 2003.

TRA

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WITNESS my hand this  
Twelfth day of February 2004

JULIE BILLINGSLEY  
TEAM LEADER EXAMINATION  
SUPPORT AND SALES

AUSTRALIA

Patents Act

**ORIGINAL**  
**COMPLETE SPECIFICATION**  
**STANDARD PATENT**

Application Number: **200390**      divisional of 2001291511

Lodgement Date: **14<sup>th</sup> November 2003**

Nominated Patentee : **Exago Pty Limited**

Invention Title: **Logistics Chain Management System**

**The following statement is a full description of this invention, including the best method of performing it known to the applicant.**

IP Australia  
14 NOV 2003  
P&S

## **Logistics Chain Management System**

This invention relates to a system for managing a logistics chain particularly supply chains involving transitions between multiple transport providers.

### **Background to the invention**

Supply and demand chains are a critical part in the manufacture and delivery of goods. Where the number of possible participants in a logistics chain are large, the management and timely co-ordination of services can be complex. One approach has been to reduce the number of participants and implement legally binding contracts to ensure that goods can be made and delivered in a short time frame with the minimum amount of handling and inventory storage. Another approach is to use a computer based decision support system of the kind described in patents 5946662 or 5953707.

These are primarily concerned with linking component manufacturers.

Some products such as fresh food, wine, pharmaceuticals need to be transported under specified conditions particularly temperature controlled conditions as well as avoidance of unnecessary delay. Often for longer distance transport these products are transferred from land to air and/or sea transport and again to land transport before they reach their destination. Storage is often required during transition from one transport provider to another. Often transport providers such as airlines cannot guarantee that goods will depart on particular scheduled flights. For security reasons the airlines do not identify the flight onto which goods will be loaded. If goods are delayed they may need special storage such as refrigerated storage.

If the goods arrive in unsatisfactory condition it is very difficult to identify where in the chain of transport and storage the goods were delayed or inappropriately handled. Because of this, insurance of goods across such a chain is expensive or difficult to obtain.

Data logging of containers to record temperature or other environmental conditions during transportation has been proposed but these have proved expensive and return of the data loggers with integrity intact is difficult to achieve.

It is an object of this invention to provide greater certainty in the management and control of transport logistics chains, particularly those that involve sensitive or perishable goods.

### **Brief description of the invention**

To this end the present invention provides a logistics management system for use by members who include goods suppliers, transport providers, storage providers, and customers wherein the members agree to comply with predetermined transport &

5 storage conditions for the goods which includes

a) a communication network accessible by members

b) data storage means accessible over the network for storing details of a  
consignment of goods

c) means in said communication network for notifying appropriate members of the  
10 entry of a consignment

d) means for members to communicate with each other over the network

e) means to collect data corresponding to the predetermined condition of the goods  
during transportation and storage

f) means to record and track data pertaining to consignments of goods as the  
15 consignment moves along the supply chain to its eventual destination including the  
current location of the goods and compliance with the predetermined conditions

g) means to generate reports from the data collected.

The term logistics includes movement of goods and information in both directions that  
20 is in a supply chain or in a demand chain.

By making the information about a consignment available over an accessible network  
and collecting data about the consignment, supplier and designated transport and  
storage providers an easily accessible record of the consignment can be displayed  
and printed as required. This does away with the need for multiple copies of the forms  
25 required for each of the service providers in the chain and by providing access to  
relevant government systems such as customs, and quarantine regulatory  
requirements can be satisfied. This represents a cost saving for all participants in the  
logistics chain. The information can be made available automatically by notifying  
members of the existence of a consignment eg: by email or allowing members to  
30 regularly interrogate the database for consignments of interest.

The collection of data on the condition of goods during transit makes it is possible to  
check whether reported damage to delivered goods could have occurred during  
transit and identify the likely time and location as well as the provider responsible for  
the goods at the time. This is essential to quality assurance for the logistics chain. The



condition monitored may be any condition relevant to the quality and value of the goods including ambient conditions such as temperature, humidity, pressure, package atmosphere, package integrity, impact and vibration during transport and handling.

The most common requirement for transport of perishable products is maintenance of temperature of the consignment within a specified range. A data logger incorporating a temperature sensor will measure the temperature at predetermined intervals so that the temperature of the goods at any location during the transport of the goods can be determined. During transit the consignment can be checked and the data logger read.

The information may be transmitted to the central data base so that all parties

concerned with the consignment can see its progress. At delivery the consignee may also check the data logger or the downloaded temperature profile of the consignment during its transportation to determine if the conditions agreed to with the consignor have been maintained. The most common condition is that the temperature is maintained below a designated temperature at all times or within a set range of values at all times to avoid denaturing of the contents of the consignment.

Thus in one embodiment the present invention provides a method of delivering goods between a consignor and a consignee in which

- a) the consignor and consignee agree to the conditions of transport and storage of the consignment including the maintenance of the temperature of the consignment
- b) the agreed conditions and consignment details are entered into a central database accessible by the consignor and consignee
- c) at least one condition sensing datalogger capable of sensing the agreed conditions including temperature are attached to the consignment
- d) the data logger is programmed to sense the conditions at agreed intervals and to store the readings or transmit the readings to said central database
- e) the consignee upon receipt of the goods reviews the datalogger memory or the transmitted readings and determines if the agreed conditions have been complied with
- f) the consignee then enters into said database whether the conditions have been complied with or not.

Another condition is avoidance of shock. This is important for fragile products or for live produce such as crabs where shock can cause damage that affects the price that



the goods can command. An impact sensor on a data logger can record the day and time that an impact above a predetermined threshold occurred.

The data logger may be active or passive irrespective of the type of sensors used.

5 An active data logger senses a predetermined condition records the information and transmits the data to a central data base at predetermined intervals. A passive data  
10 logger senses and records the condition but has to be read by a an appropriate reader at various times along the logistics chain. The presence of a data logger and the need for the central data base to be advised of the receipt and dispatch of the consignment along the chain means that at any time the system can track and identify the location  
10 of the consignment.

Preferably a logistics chain manager is appointed to ensure that all the appropriate data is collected and that all suppliers and transport and storage providers in the supply chain have agreed to comply with the standards and quality assurance criteria. A benefit in having such a manager is that suppliers, providers and buyers can have  
15 access to the collected data to resolve disputes. The provision of the data makes it more likely that insurance recovery can be obtained for the consignment during transit. The costs of the system may be recouped by the manager collecting membership fees, messaging fees, monitoring fees.

The functions of the total system include:

- 20 • a documentation system including waybills, consignment notes, health certificates, shippers letter of instruction, dangerous goods declaration, etc
  - transaction system including payment for goods, transport and handling services etc
  - 25 • monitoring system including location of consignment and environment conditions etc
  - data collection and management including data from documents , transactions, monitoring and transport schedules etc
  - performance reporting including benchmarking against standards set in the agreements made by all participants.
- 30 The data storage requirements to support the documentation and data collection and transaction systems may be in one central location but may also be distributed and be in a variety of physical locations that are all accessible over the same network. In another aspect, the invention provides a system that is open to any party who bids to provide one of the services in the chain. To that end there is provided a transport

chain management system for use by goods suppliers, transport providers and/or storage providers comprising

- a) a communication network
- b) data storage means accessible over the network for storing details of available suppliers and providers
- c) a bulletin board system associated with said data storage for listing transport requirements for consignments of goods
- d) means in said communication network for registering interest in providing transport or storage service for a listed consignment
- e) optionally a matching means for matching registered interests with appropriate consignments and notifying these to the goods supplier
- f) means for the goods supplier to communicate with interested providers over the network
- g) means to collect data corresponding to the condition of the goods during transportation and storage
- h) means to record and track data pertaining to consignments of goods as the consignment moves along the supply chain to its eventual destination
- i) means to generate reports from the data collected
- j) wherein the providers and suppliers agree to comply with predetermined transport conditions for the goods.

### **Detailed Description of the Invention**

A preferred form of the invention will be described based on the export of fresh food from Australia to an overseas destination.

- Figures 1 A, 1B and 1C are data flow diagrams of one embodiment of the logistics chain management system of this invention

Figure 2 is a schematic flow diagram of the data logging system used in this invention.

With reference to the figures the participants in the system include

- Airlines and shipping companies

Ancillary Suppliers,

Cargo Community Networks [CCN] which are made up of at least some of the other participants,

Customs and Quarantine authorities,

Freight forwarders,  
 Fresh produce exporters,  
 Fresh produce importers,  
 Government agencies such as freight export information providers,  
 5 Packer/cool store,  
 Transporters including road hauliers and carriers in the importing country.

Possible additional participants include customs brokers, consolidators, container  
 terminal operators, ground handlers, ramp handlers, emergency services, information  
 10 providers, insurers, bankers, container depot operators, stevedores and port  
 authorities.

Each of these participants interact over a network such as the internet with three  
 interactive databases

1. Electronic Air/Sea/Road Tracking System [Figure 1A]
- 15 2. A electronic document and transaction system [Figure 1B] which preferably uses a  
 single electronic document which links all participants in the export chain enabling  
 creation of airway bills [AWB], product notifications to all links in the product  
 custody chain, Government Customs and Quarantine documentation and pre-  
 clearance of consignments.
- 20 3. A Monitoring System [Figure 1C and Figure2 ] which is a broad based data logging  
 facility and database of cool-chain management and packaging and handling  
 performance.

The network is secure even though it is easily accessible. Specific documents and  
 messages will be available to specified participants to ensure that commercial and  
 25 legal interests of all parties are protected.

The data flow lines for the document transaction system are are indicated in the  
 system diagram and for Figure 1A : are

1. Consignment information provided via Document and Transaction system to all  
 participants
- 30 2. Customs and Quarantine documents and clearances provided via Document and  
 Transaction system
3. Financial and insurance documents
4. Trade documents.
5. Transport documents

6. International document exchange

7. Internal data interchange

For figure 1B the data lines relate primarily to the consignment tracking system and are:

- 5 8. Tracking inquiry
- 9. Location related data
- 10. Consignment data
- 11. Customs quarantine clearance and data
- 12. Packaging and/or monitoring information
- 10 13. Information required for other service providers
- 14. Internal data interchange

For figure 1C the data lines relate to the monitoring system and are:

- 15. monitoring inquiry
- 16. temperature related data or data collected by the various sensors on the data
- 15 loggers
- 17. temperature and other information for insurance claims, litigation etc
- 18. Customs /quarantine clearance data
- 19. Packaging and/or monitoring information
- 20. Information required for other service providers
- 20 21. Internal data interchange

The means for booking services for the transit of goods from supplier to receiver may be pre arranged or by way of a bidding system. If all participants must be members and producers or exporters have established or prearranged suppliers of transport and storage services the entry of a new consignment into the system automatically creates a supply chain from producer to customer and notifies each of the producers suppliers of the consignment. This notification may be by email. Each member will be able to access and add to the required documentation

30 Alternately the means for booking may be a bidding system initiated by the posting of a consignment notice on an electronic bulletin board. Participants who are registered for providing transport and /or storage services on the consignment route are notified electronically [eg by email] of the posting and may then submit bids to carry out part of the services for the consignment. When bids are received for all services required, the exporter who posted the notice selects the required participants and notifies them.

The benefit of the system is faster bookings and notifications of changes as well as the replacement of a complex paper trail with an electronic easily accessed record. The system is managed by a through chain manager [TCM] who is responsible for maintaining the system and maintaining a register of participants. All participants sign a through chain agreement [TCA] which sets out their obligations as a participant to comply with industry handling standards for each consignment. These industry standards include travel time and temperature control for the goods so that if delays occur the goods will be placed in appropriate storage [eg a cool store at the airport]. The TCA may also require participants to co-operate with the TCM in installing and returning data loggers attached to consignments to enable statistical analysis of the handling of consignments as they pass through the supply chain.

Compliance with industry standards may be monitored by the TCM who also provides assistance to all participants in adopting best practice for packing transporting and storing fresh produce.

Consignments of goods are monitored as they pass through the supply chain to provide data that can be analysed to determine aspects of the chain and goods handling which can be improved. Monitoring may be carried out by routine random inspections and/or by data logging. A wide range of data loggers are available and can be used as appropriate. The data loggers may measure temperature and humidity at predetermined time intervals and store these for retrieval when the data loggers are returned to the TCM. Alternatively radio transmitters attached to the data loggers can transmit data back to the central data base for analysis. A preferred data logger for temperature monitoring is the KSW microtech tempsense label marketed by KSW Microtec GMBH. Micro devices of the smart card type are small enough to be concealed within the consignment to provide representative data and to foil unauthorised removal. Alternatively or additionally, monitors mounted in transport containers can also be used.

Figure 2 is a schematic outline of a data logging system using radio frequency [RF] data loggers arranged to transmit temperature data for a consignment over a mobile phone network and the internet back to the central data base for storage analysis and statistical or graphical display. The data collected at predetermined intervals may be transmitted at predetermined intervals back to the central data base or down loaded and transmitted [RF] over a land line at the end of each stage in the supply chain.

During air transit the RF transmitters are disabled to comply with air safety standards. This can be achieved by portals at the load and unload stations at the airports.

The data loggers can be installed at strategic positions within the consignment pallet or container to provide an accurate measure of the conditions for all products in the consignment. Temperature, humidity, shocks, are some of the environmental conditions to be monitored depending on the product. The data logged in this way enables disputes about the condition of the goods to be resolved more easily. It will be a condition of the through chain agreements [TCA] that data loggers are used and not removed during transit. With RF transmission of data it is not necessary that the data logger be returned to the TCM or the exporter.

The proof that temperature conditions have been complied with can be acknowledged by the consignee at the time of delivery in the same manner as proof of delivery is acknowledged to provide legal proof of transfer of title.

Radio Frequency Identification (RFID) Temperature Monitoring Devices, RFID Readers, a Database and Applications are used to provide a Consignee with details about the temperature of sensitive products by paperless means. The system enables a Consignee to assess product condition - based on the temperature history of the consignment - at the point of receipt. The Consignee can then provide a digital signature as a record of acceptance of the consignment.

The steps involved are:

1. RFID Temperature Monitoring Devices, capable of recording and storing temperature against time data and delivering this data to RFID Readers are placed in consignments (at either the pallet or parcel level) at the commencement of a delivery journey.
2. Information relating to the Consignment and the Monitoring Device is captured and the Monitoring Device is activated.
3. The Consignment is delivered to the Consignee, and at this point, the information recorded on the Monitoring Device (during the delivery journey) is captured by the Reader.
4. The Consignee can view the data in a range of formats (maxima, minima, averages, graphical etc) and either accept or reject the consignment based on this information.
5. If accepted, the Consignee can sign for the Consignment on the Reader.

6. The information held on the Reader (temperature data, consignment data and digital signature proving acceptance) can be sent to a Database via a modem attached to the Reader or by connecting the Reader to a desk-top computer which in turn connects to the Database.
- 5 7. The Monitoring Device can be re-used in subsequent Consignments.

This is a significant step forward in guaranteeing product quality.

The data logging means that new handling methods or packaging concepts can be trialled in a live system.

- 10 From the above description it can be seen that the present invention provides a system that reduces delays and the complexity of paper work involved with export of fresh produce and also provides quality assurance to exporters and importers. Variations to the arrangements described and alternatives to the services or equipment described may be substituted for those described to suit the preferences of  
15 the members.

**CLAIMS.**

1. A logistics chain management system for use by members who include goods suppliers, transport providers, storage providers, and customers wherein the members  
5 agree to comply with predetermined logistic conditions for the goods which system includes
- a) a communication network accessible by members
  - b) data storage means accessible over the network for storing details of a consignment of goods
  - 10 c) means in said communication network for making available to appropriate members details of said consignment
  - d) means for members to communicate with each other over the network
  - e) means to collect data corresponding to the predetermined condition of the goods during transportation and storage
  - 15 f) means to record and track data pertaining to said consignment as it moves along the supply chain to its eventual destination including the current location of the goods and compliance with the predetermined conditions
  - g) means to generate reports from the data collected.
- 20 2. A logistics chain management system as claimed in claim 1 which also includes a manager responsible for the operation of the system and the collection of data.
3. A logistics management system as claimed in claim 1 or 2 in which the communication network is the internet
- 25 4. A logistics system as claimed in claim 1 wherein one of the predetermined conditions is the maintenance of the temperature of the goods within a predetermined range and the means for tracking the data incorporates a temperature sensor and data logger that periodically senses the temperature of the  
30 goods and stores the data or transmits the data to said network accessible storage means.



5. A logistics system as claimed in claim 1 wherein one of the preconditions relates to the avoidance of shock to the goods and the data logger incorporates a shock sensor to record the date and time that shocks greater than a predetermined threshold occur and optionally transmit the data to the network accessible data storage .

6. A logistics chain management system for use by goods suppliers, transport providers and/or storage providers comprising

a) a communication network

b) data storage means accessible over the network for storing details of available suppliers and providers

c) a bulletin board system associated with said data storage for listing transport requirements for consignments of goods

d) means in said communication network for registering interest in providing transport or storage service for a listed consignment

e) means to record and track data pertaining to consignments of goods as the consignment moves along the supply chain to its eventual destination

f) means to generate reports from the data collected

g) wherein the providers and suppliers agree to comply with predetermined transport conditions for the goods.

h) means for the goods supplier to communicate with interested providers over the network

i) means to collect data corresponding to the condition of the goods during transportation and storage

7. A system as claimed in claim 6 wherein a through chain manager is responsible for maintaining the network accessible data base and for ensuring that the data logging system is properly used.

8. A method of delivering goods between a consignor and a consignee in which

- g) the consignor and consignee agree to the conditions of transport and storage of the consignment including the maintenance of the temperature of the consignment
- 5 h) the agreed conditions and consignment details are entered into a central database accessible by the consignor and consignee
- i) at least one condition sensing datalogger capable of sensing the agreed conditions including temperature are attached to the consignment
- 10 j) the data logger is programmed to sense the conditions at agreed intervals and to store the readings or transmit the readings to said central database
- k) the consignee upon receipt of the goods reviews the datalogger memory or the transmitted readings and determines if the agreed conditions have been complied with
- 15 l) the consignee then enters into said database whether the conditions have been complied with or not.

**ABSTRACT**

A logistics chain management system for which provides a network and databases to enable exporters or importers to book transport and storage facilities for all stages of the export/import transport/storage chain. An electronic document is created which  
5 eliminates the need to re enter data and thus reduces the incidence of errors. Quality assurance is achieved by monitoring consignments of goods with data loggers. All participants sign an agreement including predetermined transport conditions for the goods and a system manager monitors compliance using the data loggers. The system allows the consignee to acknowledge that the conditions have been complied  
10 with at the time of receipt of the goods.

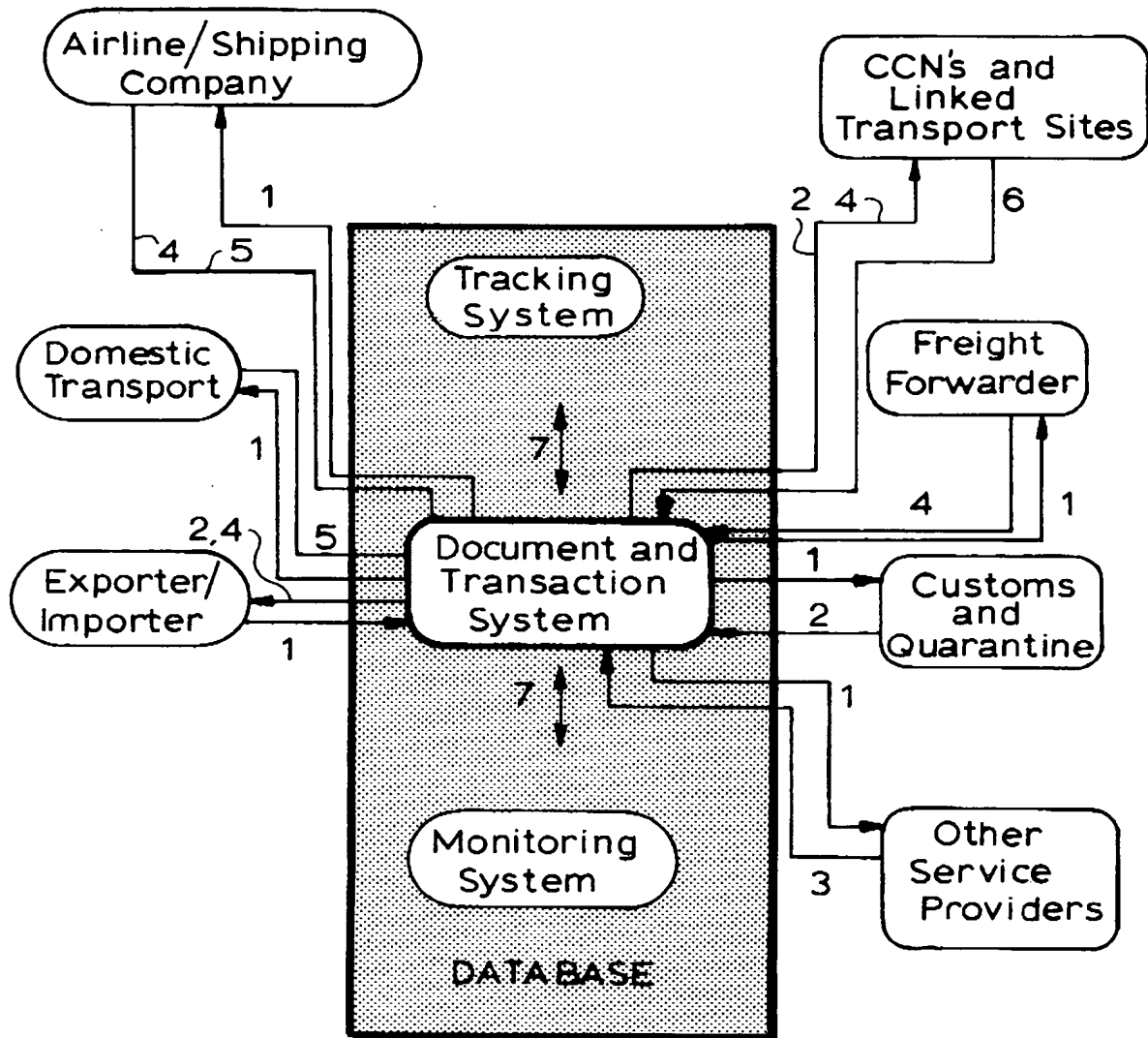
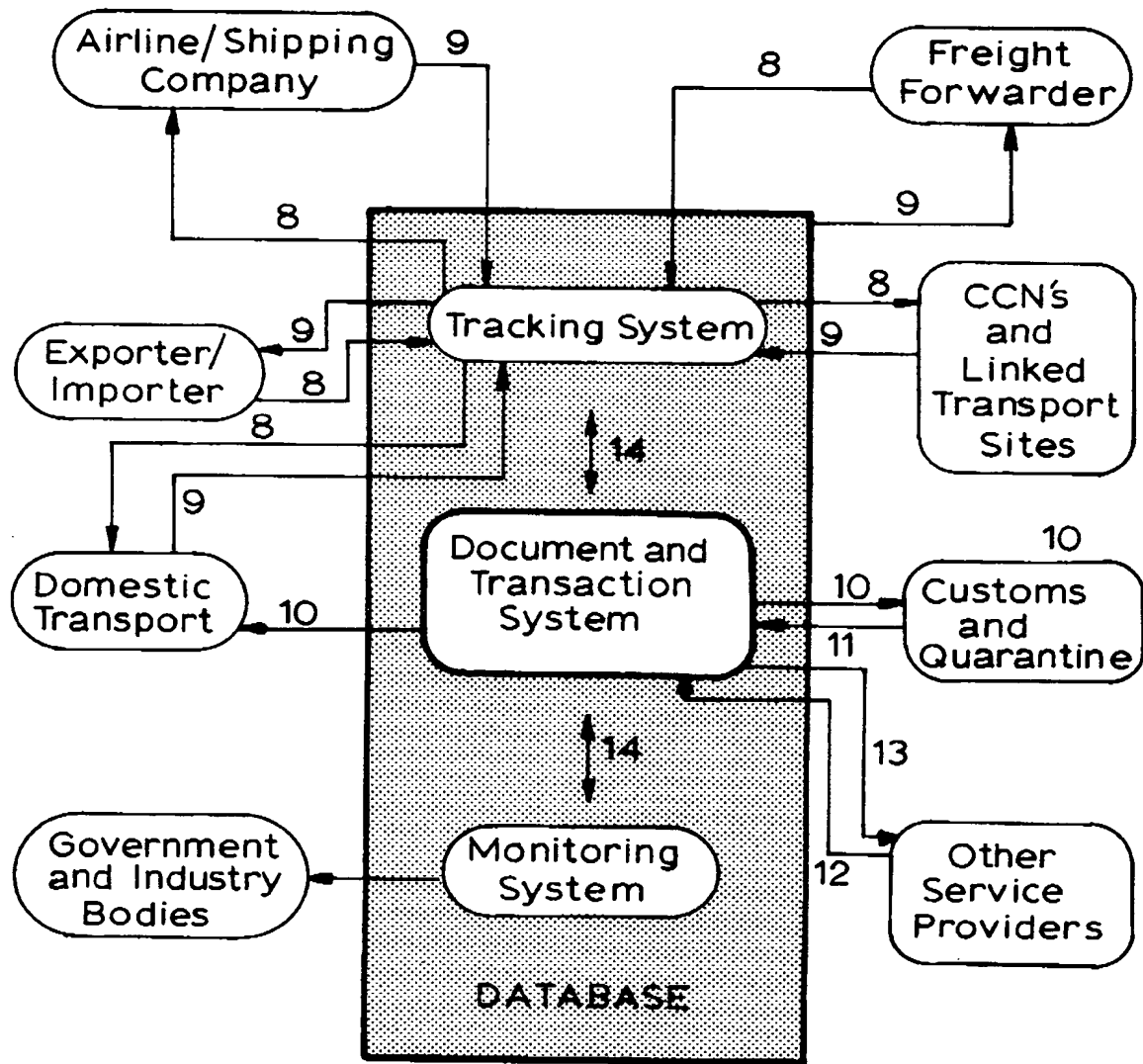
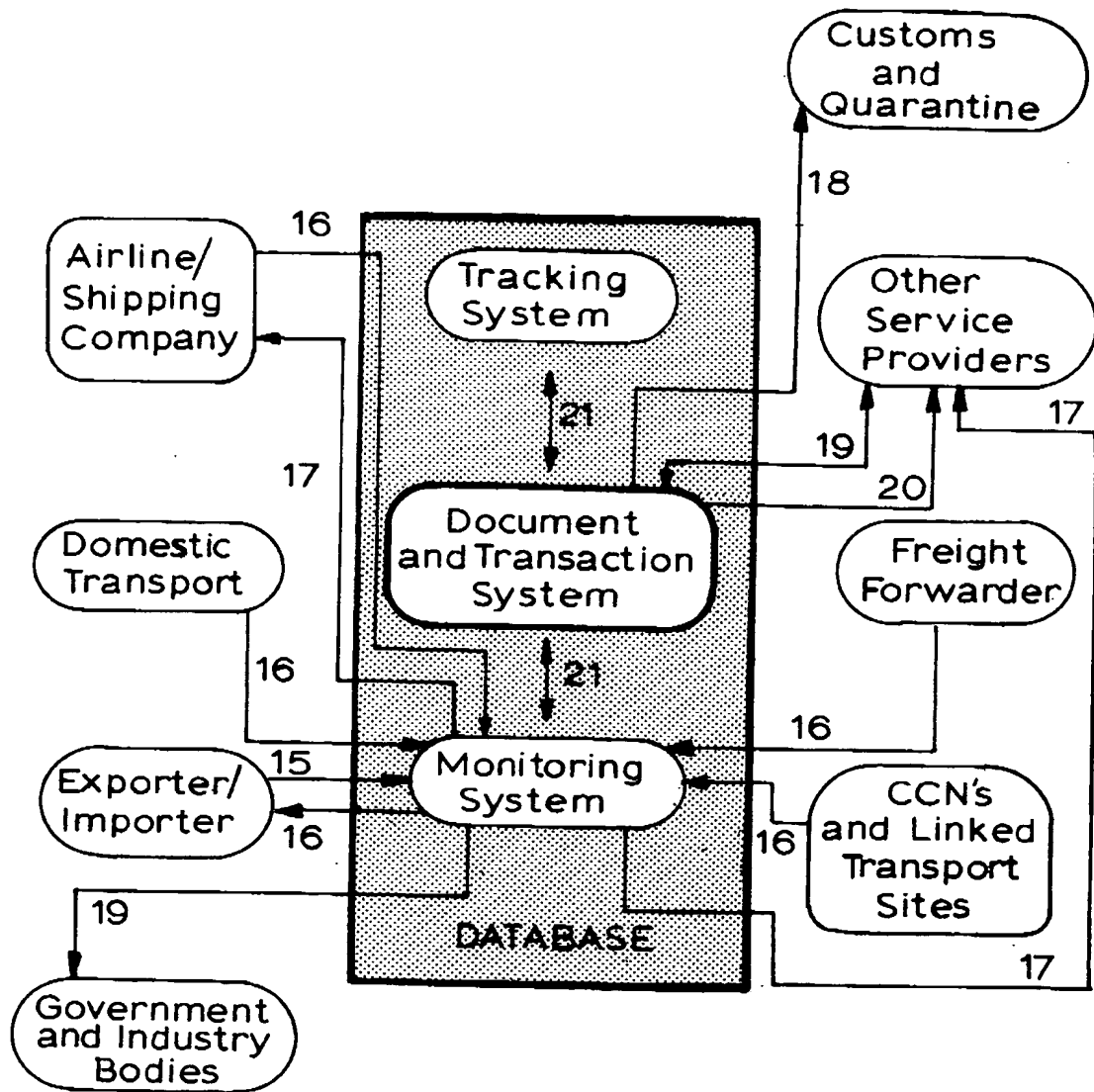


FIG. 1A.

FIG. 1 B.

FIG. 1C.

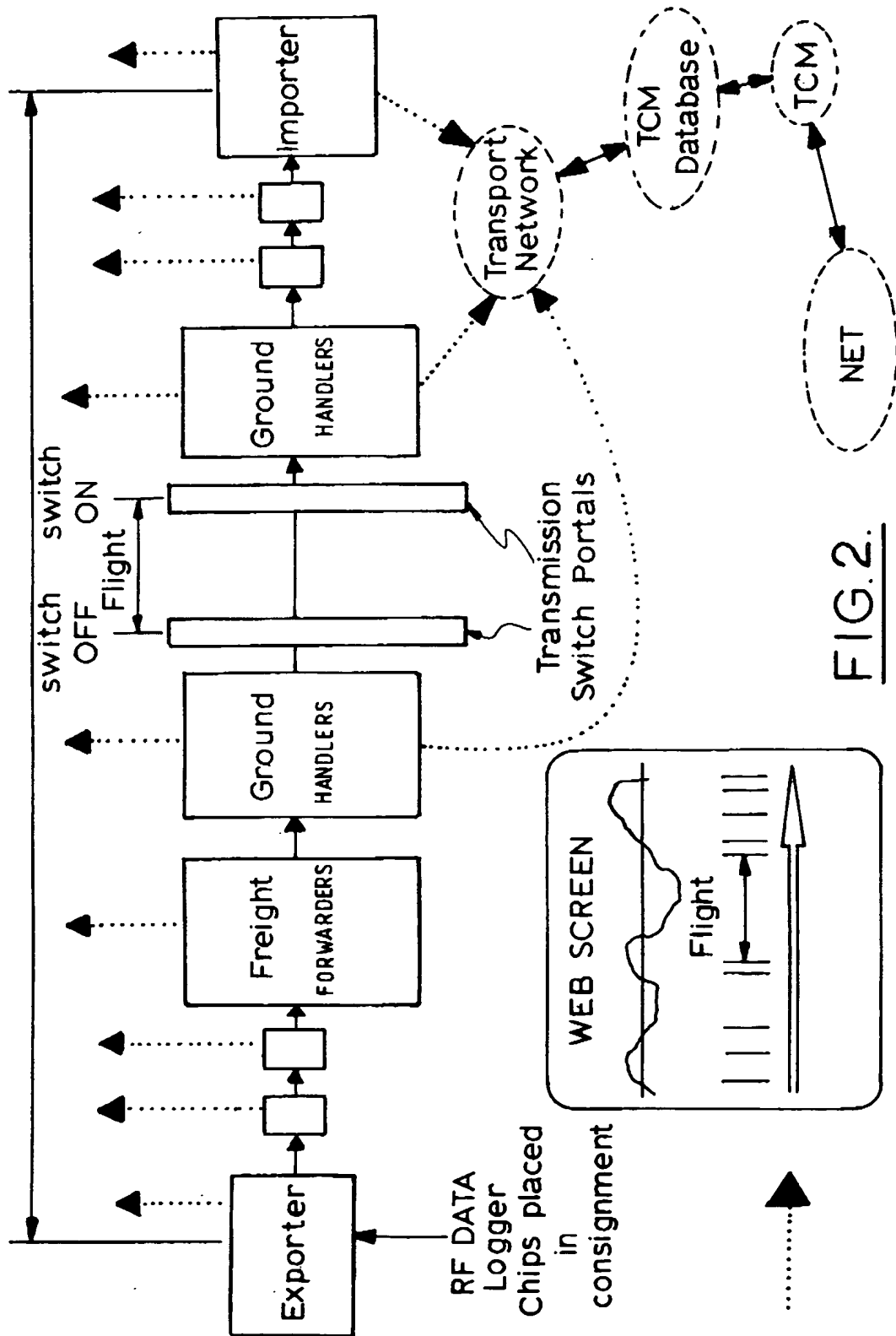


FIG.2.